



## *Discovery Session Mindset*

### **Imagine**

I am creating a sacred space.

### **Believe**

I am offering a gift.

### **Tell Yourself**

If they've called me,  
it's their time!

### **Feel**

Curious, Relaxed, Welcoming,  
Embracing and Excited.



***“Create a space and lead with grace.”***

## *Discovery Session Checklist*

### Everything You Need To Offer Discovery Sessions

1. Awesome NAME for your session  
*Alternative names for Discovery: Strategy, Action, Breakthrough*
2. VALUE assigned to the session (whether you charge or not)
3. OUTLINE you follow
4. Your OFFER ready to go
5. Payment OPTIONS ready to go
6. How you're going to accept PAYMENT ready to go
7. Online SCHEDULING service (optional)
8. A MARKETING PLAN for generating a steady stream of Discovery Sessions

