

# Courageous Coaching® 6-Figuré Business Breakthrough Quiz

Check each statement that is true for you!

#### Income

- I undercharge or am under compensated for my expertise
- When I think about making more money it feels overwhelming or I would have to work harder
- I struggle seeing for myself how to create simple, high-end packages and programs that will help me free up my time and increase my income
- I want a proven system for creating income consistently so that I can enjoy a 6-figure (or even a multi 6-figure) business

### Discovery Sessions



- I don't always feel confident or know what to say during discovery sessions
- I am not sure of the best ways to consistently create a steady stream of discovery sessions with my ideal clients
- I often feel nervous when it's time for me to make my offer during a discovery session
- I want a simple, easy system that shows me (step by step) how to create and deliver money-making discovery sessions, and how to enroll ideal clients

#### Mindset



- I want a strong, positive mindset that carries me forward even when things aren't going the way I want them to
- I wish I was surrounded by success-minded people who powerfully support me in my desire to make more money
- I often find that I slip into self-doubt or negative self-talk
- I want to be shown how to create a mindset of unlimited opportunities for me to increase my self-worth and net worth

### Business Systems



- I often feel overwhelmed with what my priorities should be, and how I can best
- I am working too much (or I am afraid I will be working too much) for the results
  I am getting

organize my day

- I am not sure when or how to hire team, how to monetize their time or how to delegate responsibilities
- I want a done-for-you plan that shows me, step by step, how to make the most of my time and how to make more money

Marketing



- I want to know the most profitable niche for me
- I keep hearing I need to grow my list but I am not sure of the best ways to accomplish this
- I know I am supposed to create a marketing calendar but I am not sure what to launch first, or what to follow up with
- I want a doable and easy-to-implement marketing plan that flows naturally and helps me fully express my creative and authentic self

## I'm Ready